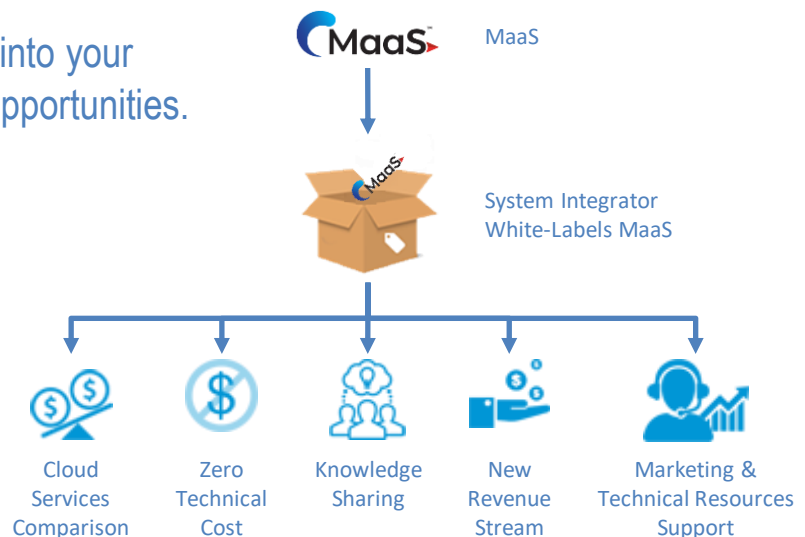


“Migration as a Service” for System Integrators

Integrate “Migration as a Service”
Capability into Your Cloud Practice.

Incorporate “Migration as a Service” into your repertoire and target new business opportunities.

White-label “Migration as a Service” platform and deliver it as your own Cloud migration service to your customers. Add a new revenue stream to your business and venture into the Cloud migration services using MaaS.



Business Challenges:

- » SIs are expected to analyze hundreds of applications, recommend, or even decide which Cloud vendors and services to use.
- » SIs need to invest effort and money in technical resources for setting up a new service.
- » SIs need to keep up with the ever-changing customers' demands and ensure not to lose customers to competitors.
- » SIs need to offer new services that help customers overcome challenges to be regarded as trustworthy experts.
- » Challenging to design an effective marketing strategy with tool vendors and Cloud providers.

Solutions:

- ✓ Provisions MaaS setup within minutes and makes it ready for your customers' use instantly.
- ✓ Zero technical cost for providing MaaS service to your customers with our technical resources to help you 24/7.
- ✓ Helps SIs to understand all workloads on Customer premises and provide deterministic and credible Cloud migration advisory.
- ✓ Empower your customers to perform a comprehensive Cloud services comparison for their applications on Cloud.
- ✓ Creates a new revenue stream that helps you acquire new customers and retain existing customers.
- ✓ We provide the required technical and marketing resources and SIs can do joint marketing with us.